

# CHF Residential Energy Retrofit Program

Creating jobs and promoting energy efficiency



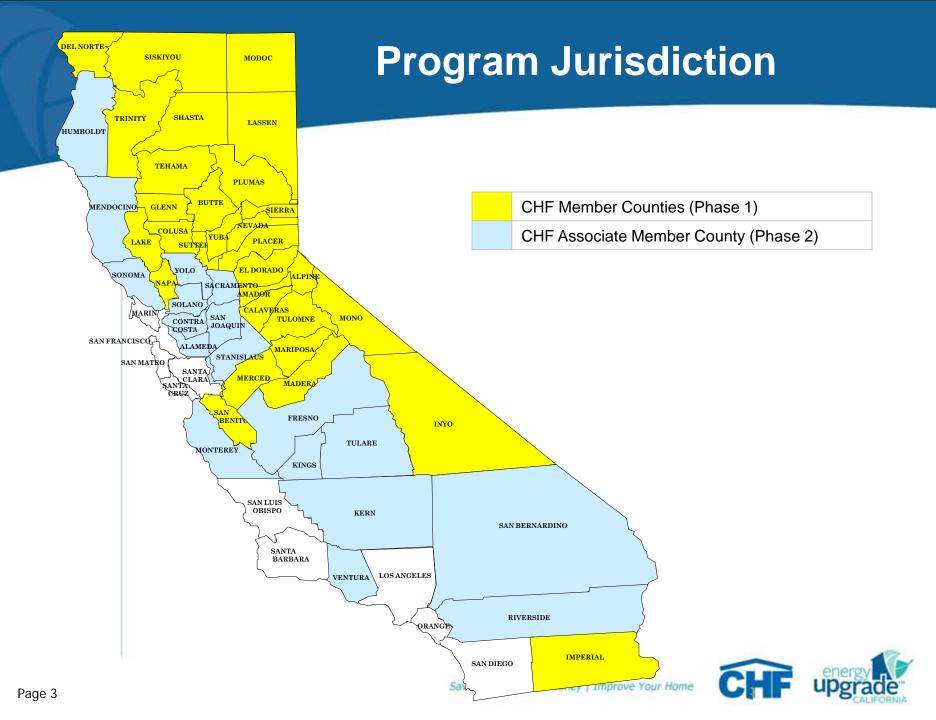


## **Funding and Availability**

- Funded through a \$16.5 million Grant from the California Energy Commission
- Sponsored by Cal Rural Home Mortgage Finance Authority Homebuyers Fund (CHF)
  - CHF added \$2 million of its own funds, bringing the total available to \$18.5 million
  - CA Joint Powers Authority (JPA)
  - 30 Member Counties; 18 Associate Member Counties
- Contract spans from Sept 2010 to March 2012
- As of Dec 2010, Program is available in 4 Counties: Placer, El Dorado, Yuba and Sutter







### **Income Limits**

COUNTY	MIN INCOME	MAX INCOME
Alpine County	\$40,380	\$107,680
Amador County	\$40,740	\$108,640
Butte County	\$32,280	\$86,080
Calaveras County	\$38,640	\$103,040
Colusa County	\$32,220	\$85,920
Del Norte County	\$28,920	\$77,120
El Dorado County	\$43,860	\$116,960
Glenn County	\$29,520	\$78,720
Imperial County	\$27,120	\$72,320
Inyo County	\$36,120	\$96,320
Lake County	\$28,920	\$77,120
Lassen County	\$34,860	\$92,960
Madera County	\$31,020	\$82,720
Mariposa County	\$34,260	\$91,360
Merced County	\$29,820	\$79,520
Modoc County	\$28,860	\$76,960
Mono County	\$40,560	\$108,160





### **Income Limits cont...**

COUNTY	MIN INCOME	MAX INCOME
Napa County	\$49,080	\$130,880
Nevada County	\$41,520	\$110,720
Placer County	\$43,860	\$116,960
Plumas County	\$37,200	\$99,200
San Benito County	\$48,660	\$129,760
Shasta County	\$32,760	\$87,360
Sierra County	\$34,440	\$91,840
Siskiyou County	\$29,220	\$77,920
Sutter County	\$33,300	\$88,800
Tehama County	\$29,100	\$77,600
Trinity County	\$27,600	\$73,600
Tuolumne County	\$35,820	\$95,520
Yuba County	\$33,300	\$88,800





### **Goals and Objectives**

- Financially assist homeowners and homebuyers with making energy efficiency improvements on their homes
  - 1. Provide 1,100+ low interest rate loans and grants to current homeowners
  - 2. Provide an additional 1,200+ grants to people purchasing or refinancing a home using rehab mortgage (i.e. FHA 203K) or other energy efficiency mortgage
  - 3. Create 490+ new jobs for local construction, energy efficiency measure installation and verification trades





## **Applicant Eligibility**

#### Subject Property

- Must be within CHF's Member Counties
- Must be free of any judgments, tax or mechanic liens
- Note: The Program may be opened up to CHF Associate Member Counties at a later date

#### Applicant

- Must have a current source of income
- Minimum Income: 60% County Area Median Income
- Maximum Income: 160% County's Area Median Income
- Must be current on mortgage





### **Energy Efficiency Measures**

- Tier I Low Cost Improvements Where No Contractor is Required
- Tier II Improvements Provided by a Single Source



#### Tier III – "Whole-House" Concept

- House as a Systems Improvement
- Builds on the concepts of HERS II and Home Performance with Energy Star
- Addresses ALL of home's energy-using features
- Result = Energy savings, comfort, indoor air quality, combustion safety, noise reduction, <u>AND increased use of</u> <u>Program</u>





#### Tier III – "Whole House" Concept (continued)

- House as a System Diagnostic Test In
- Computer Modeling for Systemic Improvements
- Accurately predict energy efficiency improvements
- Lowest cost, highest benefit prioritized
- HERS II Test Out





#### **Tier III – "Whole House" Concept (continued)**

#### Examples of Tier III Work

- Typically include Tier I & Tier II improvements
- Testing includes air infiltration, duct leakage and air quality
- Tightening of house envelope
- Installing or increasing insulation
- Exchanging system to High Efficiency
- Renewables can compliment efficiency measures





## Financial Assistance from Program

#### Low Interest Rate Loan from CHF

- 3% fixed interest rate, 15-year fully amortizing
- Loan Amount = Net Project Cost
   (after anticipated Utility Rebates and CHF Grants)
- Loan serviced by CHF

#### Grant in Conjunction with CHF Loan

- For retrofit projects on existing homes
- Size of Grant: 15% of project cost, up to \$1,250

#### Grant with Home Purchase or Refinance

- For retrofit work done as part of a Rehab Loan (i.e. FHA 203K) or other energy efficiency mortgage
- Grant up to \$2,500 with a home purchase; up to \$1,500 for refinance





# **How to Apply**

- 1. Applicants work with Participating Contractors
- 2. Contractor performs audit of home performance and provides applicant with project proposal and cost
- 3. Applicant submits financial assistance paperwork to CHF
- 4. CHF reviews project and request for funding
- 5. If approved, Contractor performs work





## Verification of Energy Savings

#### **After Installation is Complete:**

- 1. Energy savings will be verified by independent third party (HERS II Rater)
- 2. Verification will be done utilizing HERS II or other approved software (i.e. Energy Pro)
- 3. No funds will be dispersed from the Program until the independent verification occurs





## **Program Partners**

- Primary Partner: Beutler Corporation
- Other CHF Approved Contractors
- Utilities and other Energy Providers
- Realtors and Mortgage Professionals
- Workforce Investment Boards (WIBs)
- County Housing Offices





#### **Contractor Participation Requirements**

- Standard license/insurance requirements
- Building Performance Institute (BPI)
   Certification
- Trained on use of energy efficiency measurement software (HERS II or other approved)
- Coordination with State & Local WIBs
- CHF Program Training





### **Collaborative Marketing Approach**

- In partnership with Energy Upgrade California (Statewide Collaborative)
- CHF website <u>www.chfloan.org</u>
- Program will be promoted through:
  - Participating Contractors
  - Utility Providers
  - Realtors, Lenders and Mortgage Brokers
  - State and Local WIBs
  - County Housing Offices
  - Consumer advertising in targeted areas





### **Thank You For Your Participation**

CRHMFA Homebuyers Fund (CHF)
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www.chfloan.org

Presentation contains Program highlights only. Income limits and other program guidelines apply. Contact CHF for full program guidelines and participation requirements.

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